

AGENCY Newsletter

January 2021



Welcome to the DASA Umbrella Agency Newsletter - January 2021

With January drawing to a close and the New Year now in full swing, we are all continuing to adjust to a new way of working to cope with the ongoing travails of the pandemic. The vaccine programme is gathering momentum, which provides hope for us all that there is finally some light at the end of the tunnel.

For the temporary recruitment sector, business is returning to a semblance of 'normality' as the economy increasingly embraces contractors in a variety of sectors. Despite the prevailing sense of

doom and gloom in the media, many sectors are flourishing, including healthcare, warehousing, shipping, driving, logistics and manufacturing. Headlines bemoaning the so-called demise of retail should not detract from the buoyancy of these sectors.

From DASA Umbrella's perspective, our services continue uninterrupted even though many of our teams are working from home. Rest assured they have access to all our internal and external systems to provide you and your contractors with a seamless payroll function without restrictions.

We have also strengthened our compliance credentials and added more tools to help you prepare for the ever-looming introduction of tightened IR35 legislation in April; details of these initiatives are published in this Newsletter.

Needless to say, we hope you are all well and managing to stay safe during this testing time. Hopefully, the advent of Spring will lighten the mood still further and herald the beginning of a new era for us all.



DASA Joins the Umbrella Leaders Association

DASA's unwavering commitment to compliance has been bolstered by our recent Membership of the Umbrella Leaders Association. This relatively new body serves to extol the virtues of best practice, transparency and openness among various umbrella companies who embrace a fresh attitude to the industry.

Dynamic and ambitious, the organisation facilitates honest communication between its members to help us collectively meet the ongoing challenges of the ever-evolving payroll industry. More information regarding the purpose of the Umbrella Leaders Association will be published in the February edition of this Newsletter.



APSCo – Trusted Partner Status

DASA has completed their application for the new APSCo Trusted Partner initiative which is due to be formally introduced in February 2021. This enhanced level of affiliate membership is achieved by providing an extensive overview of the business, plus five testimonials from current clients. This information is then reviewed and verified by the APSCo team prior to the award of a new logo and certificate. We are hopeful that our application will be approved imminently, and we will provide updated information in due course.

Kingsbridge IR35 Assessment Tool & Interactive Workshops

It has been confirmed that revised IR35 'Off-payroll...' legislation will indeed be introduced in April 2021 and all assignments (and indeed contractors) will need to prove their employment status to ensure that they comply with the guidance.

With this in mind, DASA Umbrella has partnered with Kingsbridge to provide agencies with access to their state-of-the-art online tool which accesses the IR35 status of any given assignment. It is vital that agencies introduce a compliant mechanism into their processes and procedures to demonstrate that they are actively adhering to the new guidelines.

We are also offering you the opportunity to partake in an IR35 Workshop hosted by Tyler Haynes either in person (if social distancing rules allow) or via Zoom. Tyler has the expertise to explain both the nuances of the legislation and practical advice to help agencies adapt to the new legislative landscape.

If you are interested in finding out more about either of these invaluable initiatives, please do not hesitate to contact Tyler directly using **07960 434 225** or tyler@dasa-umbrella.co.uk.



Kingsbridge IR35 Assignment Status Tool

Only hire fully-compliant contractors for all of your assignments

- /// DASA use the Kingsbridge IR35 Assignment Status Tool to ensure supply-chain compliance.
- /// Advanced and independent assignment & contractor assessments prior to arriving on site.
- /// Includes key status test analysis such as control, personal service and mutuality of obligation to protect the employers commercial position.
- /// Expert evaluation of all borderline results, including case review to ensure no risk of unintentional non-compliance.
- /// Mitigates the risk of hiring any contractors unnecessarily 'caught' by IR35 rules in the private sector.

PSL Reviews

At this time of year, it is commonplace that many agencies undertake a review of their Preferred Supplier Lists of payroll partners. We recognise that this process can be arduous, so we are very keen to provide both our existing and future agency clients with all the information they require to access the genuine benefits of choosing DASA Umbrella including:

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| /// Extensive compliance credentials with all leading industry bodies. | /// Mutually beneficial contract & payment terms. | /// Co-branded contractor marketing & promotional initiatives. |
| /// Transparent margin structures & payroll calculations. | /// Complimentary merchandise for consultants & contractors. | /// Special offers & contractor incentives by arrangement. |

If you require any further information about DASA Umbrella to help you complete your PSL reviews, please do not hesitate to contact **Chantal Disbrowe**, DASA's Head of Operation Risk & Compliance, on **0207 118 0555** or via chantal@dasa-umbrella.co.uk.

Newsletter Content – We Would Love Your Input

The DASA Newsletter will be published and distributed on a monthly basis and we would love to include any relevant content that is of particular interest to all of our clients be they recruiters, contractors and even employers. If there are any topics or issues that you would like us to include in future editions, please do not hesitate to let us know via info@dasa-umbrella.co.uk